

Healthcare Advisory Services

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ACHIEVING SUCCESS THROUGH PEOPLE

HOW WE CAN HELP!

CHANGE IS A CONSTANT IN THE HEALTHCARE INDUSTRY. SUCCESS REQUIRES NOT JUST MEETING MANDATES – BUT EXCEEDING EXPECTATIONS.

Exceeding expectations is our primary goal. The healthcare industry is challenged to become more cost effective, accessible, and patient centered in an environment of rapid change. The complexity of healthcare is a major reason why change is difficult. Our healthcare advisory services improve and accelerate acceptance of change for both patients and providers. We work with you to create buy-in, engagement, and increased adoption, positively impacting patient satisfaction and maximizing your return on investments in processes and technology.

Healthcare Change Management Statistics

- 71% of global healthcare CEOs are concerned about adapting to the speed with which technology changes
- 70% of global healthcare CEOs worry about how to address shifts in customer behavior
- 61% of global healthcare CEOs believe technology will have a significant impact on competition
- 40% of projects fail to meet business objectives within one year of implementation

Minority Small Business Enterprise
NGLCC Certified
DUNS #: 967124376

PATIENT EXPERIENCE

When it comes to patient care, there is no one size fits all approach. Each patient is unique. Providing a great patient experience requires quality care and a patient-centered approach. We work with you to engage better with your patients and collect meaningful and actionable data. This approach enables you to deliver care that exceeds expectations.

OPERATIONAL TRANSFORMATION

Change is a constant. Customers expect transparent, accessible, and responsive services in healthcare. Operational flexibility and agility in tandem with technology enabled transformation is required for success. Strong stakeholder leadership provides the foundation for measurable sustainability. We guide your organization to be more efficient, agile, and engaged to respond to customer needs and enhance satisfaction.

TECHNOLOGY ADOPTION

Whether it's EHRs, SaaS, mobile, or cloud, technology is changing the way healthcare is delivered. Technology can enable healthcare's effectiveness, efficiency, and affordability, but only if users adopt the technology. Without user adoption, technology is just wasted money. Our approach increases buy-in and commitment for new technology, drives engagement, accelerates adoption, enhances efficiencies, and enables you to maximize your return on investment.

REVENUE CYCLE MANAGEMENT

In the highly regulated and competitive healthcare landscape, generating margin can be difficult. Balancing patient-centered care, satisfaction scores, and revenue cycle efficiency is no easy task. Today's financial models include qualitative measures such as quality of care and patient experience which directly impact your financial performance. We guide you to identify and execute on opportunities that will ultimately increase satisfaction, revenue, enhance margins, and expand growth potential.



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